



PROPERTY PROFESSIONALS SUPPLIER CLUB

As a valued Lonsdale policy holder, we are pleased to announce you now have access to a panel of suppliers to the property sector. Most of the below suppliers are longstanding clients of Lonsdale and would be pleased to assist fellow policy holders.

- **ACCOUNTING PROPERTY MANAGEMENT SUPPORT SERVICES**



The Letting Partnership are leaders in the provision of client accounting and support services to the letting Industry.

Contact : Jenny Markham : 0845 362 8470 / jennifer.markham@thelettingpartnership.co.uk



PayProp is an automated payment and reconciliation platform for letting agents that is easier to use and more powerful than solutions offered by banks and traditional software vendors. Our platform sets the standard for speed and accuracy of payments as well as cost and payment status transparency, offering our customers complete transactional control and regulatory compliance. Visit www.payprop.co.uk for more details.

- **ASSOCIATIONS**



<http://www.guildproperty.co.uk>



Professional & personal development is at the forefront of what we do and through education, our client members become even more aware of the importance of setting themselves apart from their competitors.

Contact : Susie Crolla susiecrolla@lettingtrainingcentre.co.uk

- **BUSINESS RATES**



Vail Williams is a firm of chartered surveyors who specialise in providing rating advice to clients in London and the South and East. Client service is still firmly at the top of the agenda. Every client, large or small, has daily access to a Director and the Vail Williams team comprises of individuals who are renowned in the industry as being experts in their particular field. This expertise reduces occupation costs for Vail Williams clients across different sectors. Because Vail Williams only act on behalf of occupiers and not landlords there are no conflicts of interest - you can be completely reassured of a professional and committed service.

Contact : Simon Moffatt 01293 440068 / smoffatt@vailwilliams.com

- **BROADBAND PHONE AND TV PACKAGES FOR TENANTS**



We're a fast-growing company that specialises in affordable, short-term broadband, phone and TV packages for tenants. We offer simple, flexible products that are tailored towards our customer's needs and remove the hassle when getting their home connected. Customers simply choose the package that's right for them and we get them connected. It's that easy.

Contact : Ashleigh McCloskey / ashleigh.mccloskey@tentel.co.uk

- **CUSTOMER REVIEWS AND ANALYTICS SOLUTIONS**



Feefo is a global reviews and customer analytics solution, helping over 4,000 clients to boost sales & build trust. Feefo collects reliable, genuine and authentic customer feedback to deliver up to date insights so businesses and consumers can make better decisions.

Contact : Robin Lewis / robin.lewis@feefo.com

- **CLEANING SERVICES AND FACILITIES MANAGEMENT**



Birkin has been established since 1972 and has since developed a solid reputation in the cleaning industry. We currently offer daily office cleans, construction cleans & window cleaning services and we are keen to develop these services in line with client requirements. We are a young & dynamic team and we are passionate about the level of service we deliver to our clients. The sectors we currently cover are education, estate agents, accountancy firms, solicitors, golf clubs, entertainment venues and many more. We are an ambitious company and would welcome the opportunity to support your requirements in the future.

Contact : Dan Gardner / 07922219018 / dangardner@birkinservices.co.uk

- **CONVEYANCING SEARCHES**



Since 1997, PSG has been a leading provider of quality conveyancing searches in England and Wales. During that time, we've embraced technological advances to develop a service that provides property professionals with a complete conveyancing support package. Now involved in 1 in 5 residential transactions and working with over 1,000 firms nationally, our network of local offices across the country have the expertise and experience to deliver the searches and reports you need, when you want them and in a format that suits you.

To find your local PSG Office call 01226 246644, email customerservices@propertysearchgroup.co.uk or visit www.psgconnect.co.uk

- **INTERIOR DESIGNER – LONDON**



Amelia Carter Interiors was set up in 2011 with a dedication to designing elegant and transitional spaces. The Studio's success is due to their personal dedication to detail, belief in value and efficiency in execution from concept to completion. The Studio works on projects worldwide, managing every aspect of a project. This allows the client one dedicated point of contact and peace of mind that the work will be completed on time and on budget.

Contact: Amelia Carter - 07747561046 - amelia@ameliacarter.com - www.ameliacarter.com



K I T E S G R O V E

Our experienced Interior Design team has a collective passion for innovative and authentic design. They create beautiful, curated environments that value longevity over short-lived wow factor.

Our interiors are indulgent, calm, comfortable and inviting. We prioritise natural materials and handmade products and select our craftsmen carefully, relishing in artisan collaborations and the creation of bespoke pieces. Texture, colour and tone are combined with an eclectic mix of art and antiques to create layered interiors steeped in narrative.

Our attentive and collaborative approach delivers tailored interiors that truly reflect our client's lifestyle and wishes. We are also mindful of varying budgets and offer a bite sized consultancy service as well as full project interior design support.

Contact: Sophie Elborne - (0)77 5946 3447 - sophie.elborne@kitesgrove.com - kitesgrove.com

- **LEGAL SERVICES – CONVEYANCING**



: <http://londonrjs.com/>

Contact : Peter Burton 020 7831 2506 / burton@londonrjs.co.uk



McMillan Williams is a forward thinking, diverse and rapidly expanding firm of Solicitors. Currently operating from 23 offices in and around London and the South East, we already have one of the largest property departments in London (with over 150 members of staff in this department alone). We are currently ranked by the Land Registry as 10th out of over 12'000+ law firms in England & Wales based upon our volume of completions/ Land Registry applications per month

Contact : Anton Osborne : 020 3551 8500 or enquiries@mwsolicitors.co.uk

- **LEAD GENERATION**



Yomdel carefully engages with website visitors 24/7 to give immediate answers to questions via it's live chat service. Building rapport and trust whilst delivering a fantastic customer experience. Creates strong qualified leads that capture the customers' requirements.

Contact : Brent Mariner 01403 616000 / info@yomdel.com

- **LETTINGS CONSULTANCY AND COMPLIANCE**



Compliance in a Box' by ETSOS has been designed with industry stakeholders to help relieve the administrative burden caused by The Anti Money and Consumer Protection Regulations. Providing a simple, online and cost effective solution, 'Compliance in a Box' allows your staff to focus on the core revenue generating activities whilst still ensuring maximum protection for your business, saving time and money.

Contact : Ben Robinson 01524 220000 / brobinson@etsos.co.uk



Online regulatory training, qualifications, complaint management and communication platform for the property sector.

Contact : Mark Summers 0800 1244699 / mark.summers@agencypro.co.uk



Ideology Consulting are consultants and business brokers that specialise in the property/estate agency sector. We offer a range of services that include:- Business Sales (advice & brokering) * Mentoring & Support * Mergers & Acquisitions * Marketing & Social Media * Retirement Planning * Recruitment & Training * Design & Rebranding. So if your estate agency business is in need of some fresh thinking we would be delighted to hear from you.

Contact : Peter R Nicholls 0333 939 8010 / peter@ideologyconsulting.co.uk



Within the complex business and regulatory environment of operating as a Letting Agent in the UK we offer compliance support, guidance and freelance copywriting all under one roof. Consultancy is also available to residential lettings industry stakeholders and institutional investors.

Contact: Caroline Kenny info@meritventures.co.uk / 0780 1966542

Website : www.meritventures.co.uk

- **MAINTENANCE SOFTWARE**

SorbetTM

We know that good communication is key to growing a successful agency. But coordinating everyone when organising property maintenance appointments, arranging access or chasing reports for lots of properties can be a real headache. And Juggling landlords, tenants and contractors whilst keeping on top of tenancy paperwork is tricky.

Sorbet property maintenance software boosts productivity by centralising all of your communications, streamlining and automating manual, repetitive processes and tasks. Team members can visually track job requests, manage reports and communicate with all stakeholders...all in real-time, wherever they are.

Contact: Brooke Williams brooke@sorbethq.com /02920 789679

- **MORTGAGE BROKERS**



We offer mortgages from a comprehensive range of lending institutions including some only available through intermediaries but we do not advise on direct access only products. We provide advice and recommendations to suit your financial and personal circumstances.

Our established relationship with over 100 mortgage lenders and private banks enables us to deliver bespoke property finance based on tailored and unbiased advice.

Contact : Henry Knight 0203 040 4401 / hknight@springtidecapital.com

- **OUTSOURCED PROPERTY MANAGEMENT SUPPORT SERVICES**



ARPM provide lettings professionals, housing groups, real estate investment trusts with the opportunity to allow their businesses to prosper, grow and flourish, through our unique and tailored outsourced property management, rent collection and tenancy administration solutions.

Contact : Simon Duce 01923 775 705 / simon.duce@arpm.co.uk

- **PROPERTY PORTAL**



'PLACE recommends properties for Users that meet their criteria and fall within their selected commute time zone depending on their mode of transport and centred on their work, university or college postcode. It can overlay the commutes of up to 6 household members simultaneously.

Agents can create a new instruction property in just a few minutes and then immediately message users looking for similar properties without having to wait for enquiries or maintain a contact book.

PLACE is about finding a PLACE for everyone, even if you don't have a smartphone. At PLACE we passionately believe in a 'Big Society', even in an urban jungle. Homelessness is a growing problem in our society and we feel we should play our part to support the good work of homeless charities tackling this issue. PLACE makes donations on your behalf to our two partner charities, The Booth Centre & Emmaus. Every time someone you have shared PLACE with downloads the App and uses it we donate a meal for a homeless person at the Booth Centre.

Contact: Dan Jaggard : dan@placepropertyapp.com

- **PROPERTY ADVERTISING**



The newest, easiest and quickest way to market properties online using your mobile phone.

Advertise newly instructed properties instantly onto leading property portals including Rightmove and Zoopla, upload straight onto your website, and promote across social media in just a few very simple and quick steps from your mobile device.

Contact : Samantha Westlake (0)7866 505330 / samantha.westlake@bestagent.ltd

- **PROPERTY PUBLICATION**

LettingAgent**TODAY** EstateAgent**TODAY**

<https://www.lettingagenttoday.co.uk/trade-directory/insurance>



<http://thenegotiator.co.uk/>

- **REDRESS**



: <https://www.tpos.co.uk/>

- **RENT GUARANTOR PROVIDER**



Who are Housing Hand? Housing Hand is a tenant guarantor service, set up to provide letting agents and landlords with a guarantee that if a tenant doesn't pay their rent, Housing Hand will. There is a fee involved; paid by the tenant and Housing Hand are able to cover students and clients who are working but also non UK Nationals coming to the UK to work or study.

Contact : Jeremy Robinson 0207 2052625 /jeremy@housinghand.co.uk

- **SECURITY**



Providing high quality property protection services to both the commercial and residential sectors; bespoke property management solutions through manned guarding and resident caretaking.

Contact : Nico Marshall-Lee 020 3582 3836 / nico@belstonemanagement.com



Secure Empty Property provide a fast-response, nationwide service to protect vacant property from vandalism, arson, squatting and theft. Our unique range of temporary security doors and window screens combined with our fast-deployed, 24-hour monitored intruder alarm technology offers complete peace of mind.

Contact – Gareth Carson – National Service Centre 0330 088 1973

- **TELEPHONE ANSWERING SERVICES**



Introducing PA4You The Reliable Lettings Specialists for Telephone Answering and Sales Support Services

www.pa4you.co.uk

Imagine having more, pre-qualified, new lettings and property enquiries coming in
Imagine having reliable, trusted and knowledgeable of property receptionists on your lines

Imagine having happy landlords, always being able to get through on your phone lines even when your lines are busy

Imagine having more time and controls in your business to manage extra properties

Imagine having longer office hours yet spending more free time out of the business with your loved ones

For a free, no obligation, trial call the Property Support team on 0333 800 3690

- **TENANCY DEPOSIT PROTECTION**



The DPS is your one-stop shop for tenancy deposit protection, offering a choice of custodial or insurance-based protection. Whether you're a landlord, letting agent or organisation, you'll have peace of mind that your tenant's deposit will be protected by one of the largest suppliers of deposit protection in the UK.

Contact :David Hackett: David.Hackett@computershare.co.uk



TDS is an industry-owned company, providing tenancy deposit protection schemes across the UK. We offer both Insured and Custodial deposit protection. Our award winning service enables our agent and landlord customers to focus on their core business of letting homes successfully, safe in the knowledge that deposits are properly protected and disputes will be handled fairly and efficiently.

Contact : TDS England and Wales: www.tenancydepositscheme.com 0300 037 1000
TDS Northern Ireland: www.tdsnorthernireland.com 0300 037 3700

- **TENANT REFERENCING**



Tenant referencing providers for the lettings sector. <https://homelet.co.uk/>



Referencing with unique to the market services such as free tenant eviction and free tenant monitor included as standard <https://lettingshub.co.uk/>

Contact : laura.bullivant@lettingshub.co.uk

- **WEALTH MANAGERS**



Established in 1997, Sterling & Law is today a leading firm of professional independent financial consultants. Our client-first philosophy places you at the heart of everything we do. Over the years, we have worked to provide the highest standards of advice and service by ensuring that we listen and understand what is important to you, consistently delivering on our promises and keeping you up to date and well informed.

We specialise in providing financial planning, pensions, protection, mortgages and investment advice to individuals and businesses. Our advisers are based in various locations in and around London.

Contact: Robert Haradine Robert@sterlingandlaw.com

- **WEB DESIGNERS**



Website design including iPhone Apps and vidoettes tailored to suit the needs of property professionals.

Contact : Peter Lindley 01536 510060 / peter@propertylogic.net

LONSDALE INSURANCE BROKERS ACCEPT NO LIABILITY FOR ANY SERVICES RENDERED ON BEHALF OF THOSE SUPPLIERS
NOTED ABOVE

Authorised and Regulated by
The Financial Conduct Authority

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